# AT&T Accelerates Deployment of LTE-M Network for Internet of Things

*Advanced Network to Bring the Latest IoT Network Technology Across the U.S. and Mexico to Create North American LTE-M footprint*

DALLAS, Feb. 14, 2017— AT&T[1] plans nationwide deployment of its LTE-M network for Internet of Things (IoT) ahead of schedule in second quarter of 2017. The Mexico deployment is planned by the end of the year.

The deployment will ultimately support a North American footprint across the AT&T 4G LTE network in the U.S. and Mexico. Our 4G LTE network now covers nearly 400 million people in the U.S. and Mexico[2].

The plans follow our successful pilot of the AT&T LTE-M Low-Power Wide-Area network at AT&T Labs in San Ramon, California. We switched on North America's first LTE-M enabled commercial site in October to support the pilot with other ecosystem players.

LTE-M will be the catalyst for large-scale IoT deployments. Devices designed to operate on the LTE-M network have advantages over traditional IoT connectivity options. You'll see:

- Lower device costs
- Longer battery life (expected up to 10 years)
- Better coverage underground and deep inside buildings
- Module size (as small as 1/6 the size of current modules)

"Thanks to the success of our pilot, we're on track to support LTE-M devices across our commercial network in the U.S. and Mexico ahead of schedule," said Chris Penrose, President, Internet of Things Solutions, AT&T. "We're seeing real momentum for LTE-M that will let us connect more end points than ever before. And we can do it at a lower cost with superior performance and carrier-grade security."

"We fully expect to have nationwide availability of LTE-M technology in Mexico by the end of 2017. This is huge for our enterprise customers. It's an important step to help accelerate the speed of business," said Kelly King, CEO, AT&T Mexico.

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[1] AT&T products and services are provided or offered by subsidiaries and affiliates of AT&T Inc. under the AT&T brand and not by AT&T Inc.

[2] As of Dec. 31, 2016

At AT&T Labs, we're working with tech leaders and providers to evaluate the performance of LTE-M network and chipset technology in a variety of situations.

We're testing LTE-M network and chipset technology in:
- Smart water meters with Capstone Metering
- Smart pallets with RM2
- Smart beverage fountains with PepsiCo
- Consumer devices with Samsung
- Shipping container monitoring with Xirgo Technologies
- Connected vehicles and fleet & asset management with CalAmp
- Home security and automation with Telular

"Seeing our devices live in the field shows our vision is quickly becoming reality. Our combined work has proven we have a technology that can cause real improvement in the logistics services industry," said John Walsh, CEO, RM2.

We've launched a second LTE-M pilot location in the Columbus, Ohio, market with RM2, Capstone and other industry leaders.

We'll continue LTE-M in San Ramon and Columbus with more players through the end of March.

Learn more in our latest white paper, "What you need to know about IoT wide area networks."

For more information about AT&T IoT services and support, go to www.att.com/iot.

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[*]Claim based on the Nielsen Certified Data Network Score. Score includes data reported by wireless consumers in the Nielsen Mobile Insights survey, network measurements from Nielsen Mobile Performance and Nielsen Drive Test Benchmarks for Q2+Q3 2016 across 121 markets.

[**]Global coverage claim based on offering discounted voice and data roaming; LTE roaming; and voice roaming in more countries than any other U.S. based carrier. International service required. Coverage not available in all areas. Coverage may vary per country and be limited/restricted in some countries.

**Cautionary Language Concerning Forward-Looking Statements**

Information set forth in this news release contains financial estimates and other forward-looking statements that are subject to risks and uncertainties, and actual results might differ materially. A discussion of factors that may affect future results is contained in AT&T's filings with the Securities and Exchange Commission. AT&T disclaims any obligation to update and revise statements contained in this news release based on new information or otherwise

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